



Meeting Minutes
Board of Directors Meeting
Sheridan Student Union Incorporated (SSUI)

Meeting #:	337
Date:	March 10, 2023
Time:	7:00PM [EST]
Location:	Teleconference (Zoom)

Director	In Attendance	Calling In	Absent	Late (Time Arrived)
Chairperson: Shivang Shingala	X			
Om Patel	X			
Huu Luan Truong	X			
Pranesh Lakshmanasamy	X			
Abhay Bhingradia	X			
Radhika Munjal	X			
Sam (Clifford) Koabel			X	
Sanjay Sureshkumar	X			
Catarina (Nguyen) Pham			X	
Romil Pravinbhai Vadadoriya				
Angelina Owen	X			
Siddharth Tuteja	X			

Quorum is reached with 9 of the required 8 directors being present.

Ex-Officio Member	In Attendance	Calling In	Absent	Late (Time Arrived)
Kyle Budge, President & Board Chairperson	X			
Jamie (James) King, Managing Director	X			
Maria Lucido-Bezely, Dean of Students	X			
Saz (Sarah) McKean, Executive Coordinator & Board Secretary	X			

Guests In Attendance	Del Pereira, Director of Partnership & Development at StudentCare
	Julia Bertola, Vice President of Community Development
	Sukpreet, CRO
	Santiago Lengua, CRO

Agenda Item 01	Call to Order
Notes:	
<ul style="list-style-type: none"> Meeting is called to order by Kyle Budge at 7:04PM. 	

Agenda Item 02	Roll Call
Notes:	
<ul style="list-style-type: none"> The Board has reached quorum and is able to proceed with the meeting. 	

Agenda Item 03	Land Acknowledgement
Notes:	
<ul style="list-style-type: none"> Julia says the Sheridan Land Acknowledgement. 	

Agenda Item 04	Opening Remarks
Notes:	
<ul style="list-style-type: none"> N/A 	

Agenda Item 05	Approval of Current Meeting Agenda		
Motion:	I move that we approve the Agenda for the 337 th SSU Board Meeting.		
Moved By:	Abhay Bhingradia	Seconded By:	Shivang Shingala
Notes:			
<ul style="list-style-type: none"> Added elections update to the agenda, before Student Care item. 			
Motion Carries			
Votes:	For:	Against:	Abstain:
	9	0	0

Agenda Item 06	Approval of the Previous Meeting Minutes		
Motion:	I move that we approve the 336 th Meeting Minutes, as presented to the Board.		
Moved By:	Angelina Owen	Seconded By:	Siddharth Tuteja
Notes:			
<ul style="list-style-type: none"> N/A 			
Motion Carries			
Votes:	For:	Against:	Abstain:
	9	0	0

Agenda Item 07	Declaration of Conflicts of Interest
Notes:	
<ul style="list-style-type: none"> N/A 	

Agenda Item 08	Elections Update
Notes:	
<ul style="list-style-type: none"> Santiago and Sukhpreet introduce themselves as the CROs, alongside Rhema Javed. Elections started during the AGM. Nominations will close March 5th. Voting will happen in the following weeks. Santiago goes over the goals for these elections. There are already a few applications. It is important to create the election review committee, there must be at least one person from each campus. Need two of the current directors to talk about their experience to candidates. 	

- Question: what will the directors in the committee be doing?
 - Directors will be reviewing the applications to ensure that those that applied, have filled out the applications correctly.
- Who wants to be on the committee:
 - Davis: Om Patel
 - HMC: Angelina
 - TRC: Pranesh & Abhay.
- Review of applications is kept impartial by reviewing each anonymously, to ensure there is no conflict of interest.
- All candidates meeting at 5PM next Friday:
 - Kyle will be attending to go over how they will be interacting with the SSU and some of their responsibilities.
 - As said before, two directors are needed for this meeting.

Agenda Item 09

Student Care

Notes:

- Del shares his screen to share his Student Care report presentation.
- Del introduces himself as Director of Partnership & Development at Student Care.
- Del explains what Student Care does for students at a high level. He then talks about the Student Care and SSU partnership, how Student Care acts as both our consultant/advisor and plan administrator.
- Summary Points:
 - Enrolment in the plan has significantly decreased for the current plan year. This is the key topic for today as that is impacting multiple areas.
 - Mental Health access and services are a key area within the program.
 - Per capita claims on Health & Dental Plan are projected to considerably increase over the previous policy year.
 - Inflation: Although we can surmise the general impact on claims, it is impossible to accurately predict the full impact of inflation on trends in the short-medium term. We have to proceed with caution.
 - Mental health claims continue to climb; the Conversation program has seen a successful implementation, and in a very short period uptake has been amazing. In fact, it outpaces all programs for mental health.
- Del goes over the SSU Annual Claims of both dental and health claims over the past four years, and this year's projection. He explains that so far, the Sheridan plan pays out almost \$3 million in claims for their students on an annual basis.
- He explains how the enrolment of domestic students, and not being able to have international students part of the plan, has made the need to raise the premium for each student part to pay.
- Dental Plan Breakdown Sept 2022-Jan 2023:
 - 47.9% - surgical, restorative.
 - 25.02% - periodontics, endodontics.
 - 26.98% - diagnostic, preventive.
- Health Plan Breakdown Sept 2022-Jan 2023:
 - 55.38% - pay direct drugs.
 - 27.48% - paramedical practitioners.
 - 4.70% - medical services & equipment.
 - 10.48% - vision care.
- For Mental Health claims, this is not only happening to Sheridan, but numbers shown are only per the SSU plan.
 - SSU Mental Health Practitioner Total Claims (Sept-Aug) have been increasing every year by large jumps. We are over 11% where the SSU was last year on mental health claims.
 - Current Coverage: Mental Health Practitioners 60% per visit, up to \$500.
- SSU Conversation Utilization (Sept 2022 to Jan 2023)
 - Through the insurance, is a fixed cost, and only in the first five months of this pilot program, it has been very successful.
 - About 256 hours utilized,
 - In only 5 months, Conversation has provided over \$51 200+ in comparable counselling hours.
- A New Approach: Having a fixed-cost and pooled method. This helps shift the risk of future costs and utilization away from student unions ensuring sustainability while providing an expansive service.
- Plan Cost Projections
 - Understanding your Plan Cost
 - Expected claims experience approx. 85% of the Plan Cost
 - Fixed costs, administration & Taxes approx. 15% of Plan Cost.
 - Looking at the 2023-24 Plan Cost, there are many variables like inflation, but plan enrolment is the most problematic variable.

- Del goes over the Project Plan Premium Analysis, explaining that the 7.2% increase from this current year is still far below inflation. He then briefly lists possible ways to shift this and avoid increasing the premium per student too much.
- Potential Fee Change: 2023-2024
 - Current Plan Fee (2022-23) - \$312
 - Confirmed Change in Fee (\$) - \$17 (projected change of 5.45%)
 - Recommended Total Plan Fee (2023-24) - \$329
- SSU current reserve levels exceed \$2 million. They have been specifically created, grown and maintained for this specific purpose—to ensure continuity, accessibility, and sustainability. The SSU will use this reserve to subsidize parts of the plan.
- Recommendations:
 - 1. SSU should adjust its plan Fee as recommended to keep up with the claims, the extreme decline in enrolment, and to ensure Conversation remains in place. This cannot be done, as the Fee was already confirmed \$329.
 - 2. SSU should remove the insured mental health benefit; actualize the outlined premium savings and keep the Conversation program in place for September 2023. The program is providing more potential upside in access and support to members for Mental Health—within a better framework on sustainability. *Reserves would also be required as part of the outlined strategy.*
 - 3. SSU needs to sort member eligibility moving forward as there are a series of considerable potential impacts in the medium to long-term.
- **IMPORTANT: Do not share the report. It is confidential.**
- The Board will be postponing the motion for Student Care to complete at the next Board Meeting.

Note: Del leaves at 8:34PM

Agenda Item 10

2023-24 Budget Review & Approval

Notes:

- The Board will be going through the budget presentation and then complete the motion at the next board meeting.
- All budget documents are available to discuss if you reach out to Jamie.
- Jamie shares his screen to show “1. 2023-24 SSU Operating Budget Overview – consolidated report”.
- The approved SSU Student Experience Fee: \$98 per term.
- Our overall projected revenue for 2023-24 is estimated to be \$5 602 260.
 - While SSU’s anticipated revenues for 2023-2024 are significantly higher than 2022-23, it is important to note that these revenues are actually in-line with pre-pandemic organizational revenues the organization planned for in 2018-19 and 2019-20. This is despite the SSU now operating a third Student Centre in a challenged economic environment.
- Our overall budgeted expenses for 2023-24 are planned to be \$6 082 849.
 - It is important to note that while budgeted expenses represent an increase over 2022-23 levels, they seem consistent with pre-pandemic levels despite a larger staff and new student centre expenses.
- Planned 2023-24 student fee revenues are expected to be \$4 855 930, a projected increase of \$1 194 462 or 33% from 2022-23.
- Board chooses to complete motion at the next board meeting.

Agenda Item 11

Executive Updates

Notes:

- Julia and Kyle will be away during the time of the next board meeting, they will try their best to make it, however they will be in Halifax and may need Shivang to chair the meeting.
- There is a discussion with the Minister of National Defense about women in leadership and are looking for a few more students to attend. It is at 1:30pm at TRC.
 - Abhay, Pranesh, and Angelina are interested.
 - Kyle suggests wearing more business attire a sit is a minister.
- These updates will be pushed to the next board meeting.

Agenda Item 12

New Business

Notes:

- Need to reschedule April 14th Board Meeting, because the SSU Gala is at the same time.

Agenda Item 13		Adjournment	
Motion:	I move that we adjourn the 337th Meeting of the Board.		
Moved By:	Kyle Budge	Seconded By:	Pranesh Lakshmanasamy
Notes:			
<ul style="list-style-type: none"> N/A 			
Motion Carries			
Votes:	For:	Against:	Abstain:
	8	0	0
Special Instructions/Interpretations:			
<ul style="list-style-type: none"> Radhika did not vote. Meeting is adjourned by Kyle Budge at 9:09PM [EST]. 			

Referenced Documents:

- 336th Board Meeting Minutes [approval]
- 337th Board Meeting Agenda
- 1. 2023-24 SSU Operating Budget Overview – consolidated report
- 1. SSU Operating Fee and Surplus_Deficit History – as of 2023-24
- 2. 2023-2024 Proposed Capital Budget

Respectfully submitted by,



[Sarah Mckean \(Mar 24, 2023 20:15 EDT\)](#)

(Signature of Secretary of the Board)

Adopted by the SSU Board of Directors in the meeting of

March 24, 2023

(Date of Meeting)


[Shivang Shingala \(Mar 24, 2023 20:31 EDT\)](#)

(Signature of Board Chairperson)